

CORE COMPETENCIES

Step Ahead is an 8(a) SDB and EDWOSB. We are a managed Cloud Solutions Provider (CSP) and Cyber Security Firm. We specialize in providing Step Ahead Secure Cloud (TM) integrated with NIST 800-171 in compliance with DoD mandate for cybersecurity.

Step Ahead is RPO (Registered Practitioner Organization) designated by CMMC-AB.

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Contract Vehicle > GSA (MAS) contract # 47QTCA20D00C2

STEP AHEAD SECURE CLOUD (TM)

CYBER SECURITY AS A SERVICE (CSaaS)

- Step Ahead Secure Boutique Cloud is powered by Xterity with data centers provided by Equinix
- IaaS, PaaS and SaaS includes NIST 800-171 Cyber security compliance framework
- CIA (Confidentiality, Integrity and Availability) Triad comes default for every consumer of Step Ahead Secure Cloud.
- Self managed system vaults for every customer to better manage their cloud assets
- Step Ahead provides cloud automation
- Macro and micro managed service options for customer

- Compliance assessment, advice, system audits and implementation
- Synchronized Security with end point Intercept X protection integrated with XG Firewall
- Threat modeling and response using deep learning technology with offshoots from DARPA project
- Cyber Threats and Vulnerability Scanning
- Cyber Security as a System
- NIST 800-171 Cyber Security compliance enforcement through custom on demand adoption of any or all 110 controls
- Cyber Security Awareness Training
- Business Continuity Planning and Management

COMPANY DATA

DUNS # 623505950	CAGE: 5RYG4	EIN # 87-0767923	DBE # 043812	State of California SB Supplier ID: 2003444
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NAICS CODES

- 541511 - Custom Computer Programming Services (Primary)
- 518210 - Data Processing, Hosting and Related Services
- 541512 - Computer Systems Design Services
- 541513 - Computer Facilities Management Services
- 541519 - Other Computer Related Services
- 511210 - Software Publishers
- 611420 - Computer Training

Differentiators

> Step Ahead Secure Cloud™ integrated with synchronized security and business continuity management

Benefits Peace of Mind Fear Less	Value Cloud + Controls based security from CMMC/NIST CSF Risk Free, Compliant, Secure, Always Available & Affordable
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> Cyber Security as a Service with selective NIST 800-171 controls implementation on demand

Benefits Easy Affordable	Value Controls based security approach towards securing assets Pay for what you use. Service tags ties in with the CMMC practices and are priced correctly
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> Subject Matter Experts in include Cyber Security, Cloud Computing, Enterprise Data Warehouse & Business Intelligence

Benefits Expertise on Demand Control Cost	Value Spend less time and get what you need SLA Driven, Expert Advice, Value focused
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Awards

> County of Santa Clara IT Services MSA award value \$25M duration from 2020 to 2025

> **Federal Aviation Administration** \$14,560 for 5-day Python 3 Training delivered on site using Step Ahead On Demand

Business Impact

- Training delivered in a lab OS platform that was previously seen as incompatible with the training requirements
- Zero changes to FAA lab systems
- On demand training labs were fully loaded, secured and instantly available
- Extremely cost efficient

> Labs (ODL™) for lab systems hosted from AWS Cloud.
BE Aerospace \$1.18M 30 months engagement 7 IT resources. Enterprise Data Warehouse used by 150 users

Business Impact

- Expert resources delivered when required
- Both onsite and offsite management of IT resources
- Delivered on time within budget

> Spanning Financial Analytics, Supply Chain Analytics with sources from JD Edwards Enterprise One.
Bosch Healthcare \$347K 7 months engagement 2 resources. Business Intelligence application customization of

> Customer survey data and PII data. Analytics application used by 57 users.
Jeppesen Sanderson \$278K 5 months engagement 2 IT resources. Oracle Human Capital Management Analytics

Business Impact

- Dramatic cost reduction in evaluation of ERP products using cloud
- Dramatic cost reduction in dynamic DevOps for ERP apps using AWS cloud

> customization and implementation for internal HR systems managing 3200 employees worldwide.
L&T Infotech cloud hosting solution for Oracle ERP and Peoplesoft applications on AWS Cloud. Monthly spend is \$4,300 per month for 9 months used by a team of 14 developers from L&T Offshore location in India for their customer in retail industry based in Atlanta, GA.

Strategic Partnerships

